## "Can't We All Work Together? IECs, School-Based Counsellors and University Admissions Officers"



#### Session Goal:

To facilitate a collaborative, constructive conversation around the relationship between and among school counselors, independent educational consultants, and university admissions officers.



#### Admissions Officers



## Heidi Buffington Saint Louis University — Madrid

Director of Admissions and Enrollment Communications & Chief Strategic Enrollment Management Officer <a href="heidi.buffington@slu.edu">heidi.buffington@slu.edu</a>





# Péter Árvai University of Pécs deputy director International Centre arvai.peter@pte.hu





#### Independent Educational Consultants



## Christine Eischen Briteguide

Prague, Czech Republic + Chicago, Illinois christine@briteguide.com





## Jack Shull Global University Advisors Italy

jack@globaluniadvisors.com





#### **School Counselors**



#### Sonja Bhan International School of Basel

Head of University Counseling sonja.bhan@isbasel.ch



#### Discussion



**Admissions Officers** 

What challenges have you faced when interacting with IECs, and how have you addressed them?



**School Counselors** 

What challenges have you faced when interacting with IECs, and how have you addressed them?



**IECs** 

What challenges have you faced when collaborating with admissions officers and school counselors, and how have you addressed them?



**Admissions Officers** 

Share an example of a positive interaction or partnership with an IEC. What made it effective?



**School Counselors** 

Share an example of a positive interaction or partnership with an IEC. What made it effective?



#### **IECs**

Share an example of a successful interaction or partnership with School Counselors and/or admissions officer. What made it effective?



Admissions Officers and School Counselors

What are your main concerns or hesitations when working with IECs?



**IECs** 

What are common misconceptions you believe admissions officers have about IECs, and how do you address them?



**Admissions Officers** 

How would you describe your ideal relationship with independent educational consultants?



#### **IECs**

If you could design the perfect relationship between admissions officers and school counselors relationship, what would it look like?



#### Questions / Comments



### Thank you!

