

WELCOME TO THE ULTIMATE SHOWDOWN!

Jerry Springer - IACAC Edition



REGIONAL INSTITUTE
The Americas 2026

Let's set this scene...

<https://www.youtube.com/watch?v=YokmD-MPCEQ>



Desiree is ready to get to the bottom of her man's dirty little secret. Desiree,



REGIONAL INSTITUTE
The Americas 2026

ADDITIONAL EXAMPLES FROM SURVEY

COUNSELORS

When admissions web pages or materials are vague about international financial aid. ie *"We provide significant financial aid."* Does not allow a student to decide if this university can meet their financial need or not. Saying you offer fully funded opportunities but not admitting it is only for athletes, etc.

Reps who send you a MILLION emails, but then never answer when you write them back. They fall off the face of the earth when a student tries to contact them. OR the opposite - they spam students on Whatsapp. GPDR?!

UCAS not understanding American Curriculum: AP's DO NOT have predicted.

IECs:

Could universities around the world please accept a HS Diploma + 3 or more IB Courses when they accept a HS Diploma with 3 AP Courses? It drives me crazy and does not make any sense whatsoever! (Counselors and IECs!)

Agents showing up for fairs - like you do not represent the university! And they try to sneak it until we catch their email handles! And they're just in it for the money. Universities - can you help by not working with unethical agents? IECs are not agents and it makes us look bad! (Counselors and IECs)

Parents hiring unethical IECs and then those IECs (whose only real credential is they went to college) promise students unrealistic expectations, but then the counselors are who the parents get mad at when they don't get in or we disagree with that list

UNIVERSITIES:

Please don't send us applicants who are clearly not admissible (even after years of us telling you our minimums)

Please can you advertise our visits in advance to students and parents - sometimes they don't know we are there!



REGIONAL INSTITUTE

The Americas 2026

Thank you!

Heidi Buffington, Saint Louis University Madrid

Jennifer Tassell, International School of Panama

Ilaria Bossi, Università Cattolica del Sacro Cuore, Italy

Phillip Wenturine, Brewster Madrid

Renee Lurie, Intl. IEC, Go Global Education, Costa Rica

PRIZES?!

[Home](#)[About](#) ▾[Membership](#) ▾[Resources](#) ▾[Events](#) ▾[Job Board](#)[Member Login](#)

Webinar Wednesday: Getting to Know the RCR (Regional Counselor Resource) Tool